



# THE ORBCOMM AIS ADVANTAGE

ORBCOMM's industry-leading Automatic Identification System (AIS) data service delivers the most complete situational picture of global vessel activity including information about the location, identification and other critical data of maritime vessels around the world.

## 1 The most comprehensive global AIS service

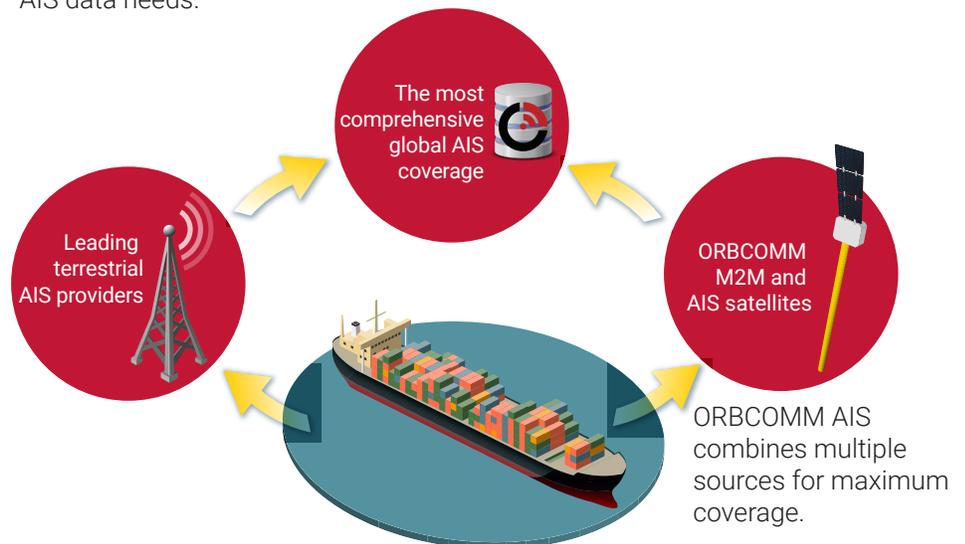
- The most comprehensive and cost-effective global AIS coverage, drawing data from both satellite and terrestrial AIS receivers.
- Fully populated satellite constellation, with 16 gateways around the world with global 24/7 operational support.
- Partnerships with all leading terrestrial AIS providers, leveraging more than 10,000 receivers around the world.
- The most reliable and comprehensive data in congested waterways, ports and areas beyond the coastal reach of terrestrial networks.
- A single, simple interface to multiple AIS data streams.
- Data collected from almost 300K unique AIS transponders worldwide.
- 28M messages daily, 86% with an average latency of less than one minute (since early 2016), exceeding the needs of an overwhelming majority of customers.

## 2 Committed to helping our partners deliver solutions

- ORBCOMM pioneered space-based AIS technology in 2004 and continues to be the leader.
- We don't compete with our partners, we enable them to succeed.
- We understand the market, are a trusted partner, and share our experience to help partners be successful.
- We consolidate data from leading AIS data providers enabling us to provide a one stop shop for all global AIS data needs.

## 3 Deeply established and financially stable

- ORBCOMM is a publicly-traded company with \$187M in revenue (2016) and a market cap approaching \$1 billion.
- ORBCOMM AIS has had 30% year over year growth for the past 5 years.
- Over 700 employees, 450 engineers and technical experts, 100+ patents.
- 1.83 million subscribers use ORBCOMM services, including numerous Fortune 100 and Fortune 500 companies for close to 20 years.



Contact us today to see how our AIS solutions portfolio can enhance the way you do business, or visit us at [www.orbcomm.com](http://www.orbcomm.com) for more information.