



NEWS RELEASE

# ORBCOMM Achieves Cradlepoint 5G For Enterprise Branch Specialization

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ORBCOMM to support Cradlepoint as a leading partner in bringing powerful 5G technology to global customers in the industrial IoT industry

ROCHELLE PARK, N.J., Aug. 26, 2021 (GLOBE NEWSWIRE) -- ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Internet of Things (IoT) solutions, today announced that it has achieved 5G for Enterprise Branch Specialization from Cradlepoint, the global leader in cloud-delivered LTE and 5G wireless network edge solutions. The 5G for Enterprise Branch Specialization identifies and recognizes partner organizations that are leaders in positioning and selling Cradlepoint's 5G for business solutions by meeting a series of sales, technical and business proficiency criteria.

By receiving the specialization, ORBCOMM will support Cradlepoint's efforts of selling the industry's most comprehensive portfolio of 5G solutions to meet the business imperatives of availability, interoperability, security and manageability. Cradlepoint is one of ORBCOMM's key partners that provides reliable, wireless WAN connectivity for its Enterprise Connect business continuity solutions that help distributed enterprises and retail locations keep machines and processes connected, branches linked and transactions flowing when the primary broadband connection is lost. In addition to automatic failover in the event of an outage, **ORBCOMM Enterprise Connect** has solutions that provide **Out-of-Band Management** (OOBM) capability for IT personnel to remotely troubleshoot, configure and reboot network equipment and servers, reducing downtime and the need to dispatch a technician to the site. By leveraging Cradlepoint's next-gen 5G technology, the ORBCOMM Enterprise Connect team not only gives a competitive edge to transaction-based organizations that need continuous high-speed Internet to keep their business operating but also helps prevent the loss of revenue and ensure customer satisfaction.

"As one of the first Cradlepoint partners to complete their 5G training and certification, ORBCOMM is continuing to be a pioneer in the **industrial IoT industry** for embracing disruptive technology that delivers richer content, faster and more reliable connectivity and higher bandwidth to our global customers," said Tom Gregor, ORBCOMM's

Senior Vice President of Americas Channel Sales & Enterprise Connect. “We look forward to providing our 5G-enabled Enterprise Connect wireless failover solution to enterprise and retail customers around the world and expanding this powerful technology across our industry-leading product portfolio to support a 5G, video-based IoT ecosystem.”

“Cradlepoint is committed to leading the evolution of Wireless WAN and 5G and is both the first and best choice for customers in this space,” said Eric Purcell, Senior Vice President of Global Partner Sales at Cradlepoint. “Our reseller, service provider, and technology partners play a crucial role in this mission. The addition of ORBCOMM to our 5G for Enterprise Branch Specialization program is another important step in leading the path to 5G for business.”

For more information about ORBCOMM’s end-to-end business continuity solutions, please visit <https://www.orbcomm.com/en/solutions/orbcomm-enterprise-connect>

#### About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit [www.orbcomm.com](http://www.orbcomm.com). You can also connect with ORBCOMM at <https://blog.orbcomm.com>, on Twitter at [@ORBCOMM\\_Inc](https://twitter.com/ORBCOMM_Inc), at <https://www.linkedin.com/company/orbcomm> or at [https://www.youtube.com/c/ORBCOMM\\_Inc](https://www.youtube.com/c/ORBCOMM_Inc).

#### About Cradlepoint

Cradlepoint is a global leader in cloud-delivered LTE and 5G wireless network edge solutions for branch, mobile, and IoT networks. Cradlepoint NetCloud, the personification of the company’s Elastic Edge vision, is a subscription-based service with purpose-built endpoints that delivers a pervasive, secure, and software-defined Wireless WAN edge to connect people, places, and things over LTE and 5G cellular networks. More than 22,000 businesses and government agencies around the world rely on Cradlepoint to keep critical sites, points of commerce, field forces, vehicles, and IoT devices always connected and protected, including 75% of the world’s top retailers, 50% of the Fortune 100, and first responder agencies in 25 of the largest US cities. Major service providers use Cradlepoint solutions as the foundation for innovative managed services. Founded in 2006, Cradlepoint is a privately held company headquartered in Boise, Idaho, with a development center in Silicon Valley and international offices in the UK and Australia.

#### Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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A photo accompanying this announcement is available at

<https://www.globenewswire.com/NewsRoom/AttachmentNg/0d9b2c70-1730-4557-b8a3-b0555e5e33b8>

ORBCOMM and Cradlepoint

ORBCOMM is one of the first Cradlepoint partners to receive its 5G for Enterprise Branch Specialization, which will help the Company deliver advanced IoT solutions with richer content, faster and more reliable connectivity and higher bandwidth to our global customers.

Source: ORBCOMM Inc.