



## **GULICK TRUCKING SELECTS ORBCOMM'S TELEMATICS SOLUTIONS FOR ITS DRY VAN AND REFRIGERATED TRAILERS**

*Provides complete fleet visibility and improvements in efficiency and customer satisfaction*

**Rochelle Park, NJ, July 19, 2016** – ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that it has been selected by Gulick Trucking, Inc. (Gulick) to provide industry-leading telematics solutions for its mixed fleet of dry van and refrigerated trailers. Based in Vancouver, WA, Gulick offers full-service truckload, dry van and refrigerated services across the continental United States for a wide variety of freight, including food, beverages, paper and wood products, and nursery stock.

Gulick is using ORBCOMM's [telematics](#) systems to track, monitor and control its fleet. ORBCOMM's end-to-end solutions include proprietary hardware and a robust web application with data reporting and analytics capabilities. ORBCOMM provides Gulick with two-way [temperature monitoring and control](#), fuel management, maintenance and logistics services, which enable Gulick to increase in-transit visibility and utilization of its assets, gain fuel savings, mitigate product spoilage and ensure compliance with the FDA's upcoming [Food Safety Modernization Act](#).

In addition, ORBCOMM's [telematics solutions](#) easily [integrate with the TMW Suite® dispatch software platform](#), providing Gulick with a centralized view of near-real-time asset location, temperature and sensor readings as well as alarm events through one comprehensive system.

“We specialize in providing reliable and cost-effective solutions that meet our customers’ needs for any size fleet, asset class or integration requirements,” said Marc Eisenberg, ORBCOMM’s Chief Executive Officer. “Our telematics solutions enable Gulick to protect and improve the delivery of their on-board cargo, while optimizing asset utilization and efficiency of their operations throughout the supply chain.”

“By partnering with ORBCOMM, we have gained complete visibility into our trailer fleet, which is a real advantage in helping us operate our business more efficiently and better serve our customers, which is our top priority,” said Rhonda Boni-Burden, Operations Manager of Gulick Trucking Inc. “By integrating the ORBCOMM solution into TMW Suite®, we can access actionable, real-time data and manage and control all of our assets seamlessly through a single platform whether they are en route or at their final destination.”

Gulick will complete deployment of ORBCOMM’s solutions across most of fleet by the end of the third quarter of 2016.

### **About ORBCOMM Inc.**

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of [Machine-to-Machine \(M2M\) communication](#) solutions and the only commercial satellite network dedicated to M2M. ORBCOMM’s unique combination of global satellite, cellular and dual-mode network connectivity,



hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.5 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2015, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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