



NEWS RELEASE

# Lloyd's List Intelligence Extends Partnership With ORBCOMM for Satellite AIS Data

12/17/2020

Supports Lloyd's List Intelligence's maritime data and analytics services to help their customers resolve problems, build strategies and make confident decisions

ROCHELLE PARK, N.J., Dec. 17, 2020 (GLOBE NEWSWIRE) -- ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Internet of Things (IoT) solutions, today announced that Lloyd's List Intelligence, part of Informa plc and a leading provider of maritime intelligence for the global shipping industry, has extended their contract through 2023 for ORBCOMM's **satellite Automatic Identification System (AIS) data** used for ship tracking and other maritime navigational and safety efforts.

Lloyd's List Intelligence, which has been an ORBCOMM partner since 2010, uses ORBCOMM's **satellite AIS** data to augment real-time and historical vessel movements. ORBCOMM's comprehensive AIS data is integrated with Lloyd's List Intelligence's **Seasearcher web-based maritime intelligence and analytics solutions**, including Seasearcher Tankers, Seasearcher Risk and Compliance and Seasearcher Vigilance, as well as their **API and customized data services**, so that professionals connected to maritime trade can track seaborne and at-port movements, understand trends, identify risks and pinpoint commercial opportunities.

"Extending our long-time partnership with Lloyd's List Intelligence solidifies our position as an important source of satellite AIS services and demonstrates our success in supporting their industry-leading maritime intelligence services over the last decade," said Greg Flessate, ORBCOMM's Senior Vice President and General Manager, Government, AIS and Business Operations. "ORBCOMM's seasoned AIS team has over 100 years of combined experience in AIS, and we believe our extensive technical and commercial expertise offers Lloyd's List Intelligence the highest level of service combined with the industry's most complete view of global vessel activity."

"When tracking the global fleet, we have to be able to rely on fast delivery of proprietary data sets with reliable collection and distribution methods," said Parvin Conners, Head of Content at Lloyd's List Intelligence. "The

established robustness of ORBCOMM's AIS data helps our customers gain the transparency they need to weigh their options, respond to developments and make better decisions for their organizations. ORBCOMM's AIS data will play a key supporting role for our compliance risk detection enhancements in 2021."

ORBCOMM's pioneering **AIS data service** has provided the most comprehensive and reliable global coverage in the market over the last decade. ORBCOMM continues to advance its AIS business by enhancing its satellite AIS service with two new, next-generation AIS CubeSats that feature advanced software defined radio receivers and unique multi-antenna implementation, and are expected to expand coverage of ORBCOMM's constellation, increase visibility to smaller Class B ships and extend its polar footprint with launches planned on separate missions within the next year. In addition, ORBCOMM is working with AAC Clyde Space and Saab to develop a next-generation, space-based **VHF Data Exchange System (VDES)** satellite, expected to launch in 2022, which will enhance maritime communications by providing more extensive global coverage and increased bandwidth and versatility.

For more information about ORBCOMM's satellite AIS service, download ORBCOMM's whitepaper, **Accelerating Digitalization in Global Maritime Trade and Supply Chains: The Evolving Role of AIS Data**.

About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit [www.orbcomm.com](http://www.orbcomm.com). You can also connect with ORBCOMM at <https://blog.orbcomm.com>, on Twitter at [@ORBCOMM\\_Inc](https://twitter.com/ORBCOMM_Inc), at <https://www.linkedin.com/company/orbcomm> or at [https://www.youtube.com/c/ORBCOMM\\_Inc](https://www.youtube.com/c/ORBCOMM_Inc).

About Lloyd's List Intelligence

Our customers can act with speed and confidence with support from unrivalled maritime data, analysis and insight that helps professionals navigate challenges today and anticipate changes in the future. We are the industry's trusted independent partner for 300 years, offering the expertise that keeps global trade moving safely and efficiently.

As part of Informa PLC, we belong to one of the largest global business intelligence organisations listed on the London Stock Exchange and a member of the FTSE 100, with thousands of colleagues present in more than 30 countries.

## Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

---

### ORBCOMM Contacts

For Investors:  
Aly Bonilla, VP of Investor Relations  
+1 703.433.6360  
<mailto:bonilla.aly@orbcomm.com>  
[investorrelations@orbcomm.com](mailto:investorrelations@orbcomm.com)

For Trade Media:  
Sue Rutherford, VP of Marketing  
+1 613.254.5269  
[rutherford.sue@orbcomm.com](mailto:rutherford.sue@orbcomm.com)  
[mediarelations@orbcomm.com](mailto:mediarelations@orbcomm.com)

Lloyd's List Intelligence Contacts  
For Service Information:  
Customer Success  
[clientservices@lloydslistintelligence.com](mailto:clientservices@lloydslistintelligence.com)

For Media:  
Lisa Sergent, Head of Brand  
[L isa. S ergent@informa.com](mailto:Lisa.Sergent@informa.com)

A photo accompanying this announcement is available at

<https://www.globenewswire.com/NewsRoom/AttachmentNg/d14f3d2e-a34a-4a8f-b40e-1ec3a55d5898>

## ORBCOMM and Lloyd's List Intelligence

ORBCOMM's comprehensive AIS data is integrated with Lloyd's List Intelligence's Seasearcher maritime intelligence and analytics solutions to track seaborne and at-port movements, understand trends, identify risks and pinpoint commercial opportunities.

Source: ORBCOMM Inc.