



PRIME UPGRADES FLEET WITH ORBCOMM'S NEXT GENERATION REFRIGERATED MONITORING SOLUTION

Ensures the reliability and efficiency of their communications along the cold chain and protection from network obsolescence

Rochelle Park, NJ, July 14, 2021 – ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Internet of Things (IoT) solutions, today announced that Prime Inc. (Prime), the largest refrigerated fleet in North America, has begun the retrofit of their refrigerated trailers with ORBCOMM's next generation refrigerated monitoring solution in preparation for the sunsetting of 3G wireless service, which will commence at the end of 2021.

An ORBCOMM customer for more than 10 years, Prime is utilizing ORBCOMM's latest [refrigerated monitoring solution](#) to track the freight's location and temperature, providing peace of mind that their loads are [compliant with FSMA regulations](#) and meeting customers' standards for quality and service. The critical reefer device and trailer tracking data is seamlessly integrated with Prime's back-end systems to provide customized business insights for greater visibility and improved business planning and decision making. ORBCOMM's industry-leading cold chain solution features an embedded [global SIM](#), which enables [cellular connectivity](#) on over 565 cellular networks, facilitating deployment in nearly any region of the world regardless of the connectivity option. By extending the lifecycle of their [IoT devices](#) and ensuring protection against network obsolescence as a result of the 3G sunset, Prime will ensure consistent and reliable communications throughout the cold chain, while increasing operational efficiency and improving customer service.

“Prime is an established leader in refrigerated transportation, and their decision to extend our long-standing relationship is a testament to the reliability, performance and value of our cold chain monitoring solutions,” said Marc Eisenberg, ORBCOMM's Chief Executive Officer. “ORBCOMM's next-gen IoT technology ensures that Prime will maintain the continuity and sustainability of their cold chain operations and gain further improvements in efficiency, compliance and customer service levels.”

“We've had a very successful partnership with ORBCOMM over the last 10 years and appreciate their commitment to evolving their IoT technology and telematics feature sets to meet the industry's current and future requirements,” said Rodney Rader, Prime's Director of Technology. “ORBCOMM has taken the necessary steps to upgrade our refrigerated trailers with minimal disruption, so we can continue to maximize the efficiency and productivity across our fleet with access to more data, faster connectivity speeds and better coverage.”

ORBCOMM's expert team of field support technicians is assisting in the installation and activation for Prime to ensure a seamless deployment, which is expected to be completed by the end of 2021.



For more information about ORBCOMM's state-of-the-art cold chain solutions, please visit <https://www.orbcomm.com/en/industries/transportation-and-distribution/cold-chain-monitoring>

About ORBCOMM Inc.

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications, all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit www.orbcomm.com. You can also connect with ORBCOMM at <https://blog.orbcomm.com>, on Twitter at @ORBCOMM_Inc, at <https://www.linkedin.com/company/orbcomm> or at https://www.youtube.com/c/ORBCOMM_Inc.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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