



## **ASSOCIATED WHOLESALE GROCERS (AWG) SELECTS ORBCOMM'S FLEET MANAGEMENT SOLUTION FOR MONITORING THEIR DRY AND REFRIGERATED TRAILERS**

*Enables AWG to improve asset visibility, fuel efficiency and security across its entire fleet*

**Rochelle Park, NJ, October 4, 2018** – ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that it has been selected by Associated Wholesale Grocers (AWG) to provide a fleet-wide [trailer monitoring](#) solution for its dry and refrigerated assets. ORBCOMM's end-to-end solution provides wireless connectivity through its ruggedized hardware and a Cloud-based analytics platform and information management engine for optimal [fleet management](#).

The nation's largest cooperative food wholesaler to independently owned supermarkets, AWG is using ORBCOMM's [telematics solution](#) to provide comprehensive data to improve communication to its members and enhance customer service. Leveraging [FleetManager](#), ORBCOMM's newest web platform, AWG receives advanced reporting and analytics for its entire mixed fleet. With mapping, reports, alerts and exception management, FleetManager provides all the data that is needed to improve asset utilization, enhance security and support maintenance programs and regulatory compliance. FleetManager can be configured to display specific workspaces with individual workspaces for dispatchers, fleet managers or the safety and compliance team. Its powerful features include individualized customization, advanced data mining, configurable reporting, intelligent search options, multi-user management and advanced mapping for enhanced fleet visibility.

“We are pleased to be selected by Associated Wholesale Grocers, one of the nation's largest grocery wholesalers,” said Marc Eisenberg, Chief Executive Officer of ORBCOMM Inc. “By unlocking valuable data for every user in their organization, ORBCOMM is helping AWG gain real-time visibility and control of their transport assets as they move across the supply chain, which translates into long-term ROI.”

“By utilizing ORBCOMM's state-of-the-art telematics, we are able to fulfill our commitment to delivering the best possible product to our members in the most efficient manner,” said Chris Smith, Executive Director of Corporate Distribution with Associated Wholesale Grocers.

AWG expects to complete deployment of ORBCOMM's fleet management solution by the end of 2018.

### **About ORBCOMM Inc.**

ORBCOMM (Nasdaq: ORBC) is a global leader and innovator in the industrial Internet of Things, providing solutions that connect businesses to their assets to deliver increased visibility and operational efficiency. The company offers a broad set of asset monitoring and control solutions, including seamless satellite and cellular connectivity, unique hardware and powerful applications,



all backed by end-to-end customer support, from installation to deployment to customer care. ORBCOMM has a diverse customer base including premier OEMs, solutions customers and channel partners spanning transportation, supply chain, warehousing and inventory, heavy equipment, maritime, natural resources, and government. For more information, visit [www.orbcomm.com](http://www.orbcomm.com).

### **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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