

CHRISTENSON TRANSPORTATION SELECTS ORBCOMM'S LOGISTICS TRACKING SOLUTION FOR THEIR TRAILER FLEET

Increases fleet utilization and reduces costs across the business

Rochelle Park, NJ, February 8, 2017 – ORBCOMM Inc. (Nasdaq: ORBC), a global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, today announced that it has been selected by Christenson Transportation, Inc. (Christenson) to provide an <u>industry-leading logistics tracking</u> solution for their trailer fleet. ORBCOMM's end-to-end solution will provide wireless connectivity through its proprietary hardware and a web-based reporting platform for optimal <u>fleet management</u>.

A successful truckload carrier based in Springfield, MO, Christenson specializes in hauling high-value, high-risk and time-sensitive freight including tires, pet food, paper, electronics and other general commodities for customers across North America. Christenson is using ORBCOMM's end-to-end telematics system, which is self-powered with solar recharging technology and does not require external power, to track and monitor its dry van trailers located at multiple locations. The device's ruggedized, sealed and waterproof solar panel provides continuous power to rechargeable batteries, offering reliable service without maintenance or battery changes for the typical life of the asset. The complete ORBCOMM solution installs easily in less than 15 minutes, enabling Christenson to reduce its installation resources and costs by more than 60 percent.

ORBCOMM's solution includes a robust <u>web application</u> with data reporting and analytics capabilities to increase visibility and security of Christenson's dry van trailers, whether they are en route or unhooked sitting in a yard. ORBCOMM's telematics solution also integrates with the <u>McLeod LoadMasterTM</u> dispatch software platform, enabling Christenson to capture near-real-time asset data every 15 minutes, including operational condition, start/stop reports, scheduled maintenance and GPS position, through one comprehensive system.

"The ORBCOMM solution ensures that Christenson can continue to manage their growing trailer fleet across multiple locations and maintain the highest levels of quality transport, security and service for their customers and their high-value assets," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "We're able to give Christenson full visibility into their supply chain to increase asset utilization, turn times and driver productivity."

"ORBCOMM is a great partner, and their dry van solution has exceeded our expectations – from the ease of installation to the seamless integration with McLeod to the efficiencies we're achieving across the business," said Don Christenson, President and CEO of Christenson Transportation, Inc. "By utilizing the ORBCOMM system, we no longer waste our drivers' time and fuel looking for lost trailers, picking up the wrong trailer or unexpectedly having trailers out of service, which is a tremendous value-add for our company."



Christenson expects to complete deployment of ORBCOMM's solution in the second quarter of 2017.

About ORBCOMM Inc.

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of <u>Machine-to-Machine (M2M)</u> communication solutions and the only commercial satellite network dedicated to M2M. ORBCOMM's unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry's most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.69 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit www.orbcomm.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2015, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forwardlooking statements or cautionary factors, except as required by law.

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