



TOTE MARITIME SELECTS ORBCOMM'S VESSELCONNECT SOLUTION FOR REMOTE MONITORING OF SMART REFRIGERATED CONTAINERS AT SEA

Fills the vessel traceability gap and enables seamless management of refrigerated containers across road, rail, water, ports, and yards

Rochelle Park, NJ, May 9, 2017 – ORBCOMM Inc. (Nasdaq: ORBC), a leading global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions, announced today that TOTE Maritime Puerto Rico, a premier shipping carrier specializing in moving cargo between the U.S. mainland and Puerto Rico, has selected ORBCOMM to provide its GSM-based [VesselConnect](#) solution to remotely manage TOTE Maritime's fleet of [smart refrigerated containers](#) at sea.

TOTE Maritime is using ORBCOMM's telematics solution to monitor and control its refrigerated container fleet transporting temperature-sensitive, high-value goods such as pharmaceuticals, cosmetics, food and candy on land. The addition of VesselConnect extends connectivity to the water, providing TOTE Maritime with seamless visibility and control of its assets along the cold chain from point of origin to destination.

ORBCOMM's VesselConnect allows TOTE Maritime to receive critical data from its containers, including reefer status, temperature and slot location, while on the vessel or on shore through any Internet-connected device. TOTE Maritime can adjust reefer set points and conduct pre-trip inspections on-board, reducing manual labor and expediting cargo distribution on land. In addition, the Vessel Connect system provides TOTE Maritime with the precise temperature monitoring capabilities and records needed for [compliance with the FDA's Food Safety Modernization Act](#) regulatory requirements.

A key benefit of VesselConnect is enhanced crew efficiency and safety by eliminating the need to manually check the temperature status and condition of reefer containers. If an alarm occurs, it will be automatically displayed on the VesselConnect console, and an engineer can be promptly sent to check and resolve any issues. The system also identifies non-performing equipment, so shore-based staff can be alerted in advance that repairs are needed, thereby reducing time out of service as well as insurance claims.

“As shipping lines move to the increased use of GPS and GSM-enabled containers, they need to fill the traceability gap on vessels at sea, and ORBCOMM's VesselConnect solution provides end-to-end visibility of refrigerated container operations,” said Marc Eisenberg, ORBCOMM's Chief Executive Officer. “We look forward to helping TOTE Maritime realize the bottom-line benefits of its investment in ORBCOMM's advanced telematics system, including reduced cargo damage, lower operating costs, better regulatory compliance, and most importantly, enhanced customer service.”

“By deploying ORBCOMM's VesselConnect solution, we have access to comprehensive, real-time information about our refrigerated sea containers that enables us to not only maximize the safety and



efficiency of our supply chain operations, but also better serve our customers,” said Jim Wagstaff, VP of Operations, TOTE Maritime Puerto Rico. “We are proud to be the first inline shipping company in North America to adopt this cutting-edge technology, which demonstrates our leadership, flexibility and commitment to continue improving our service levels and meeting the industry’s evolving requirements.”

TOTE Maritime expects to complete deployment of ORBCOMM’s VesselConnect solution in late Q2 2017.

About ORBCOMM Inc.

ORBCOMM Inc. (Nasdaq: ORBC) is a leading global provider of Machine-to-Machine (M2M) and Internet of Things (IoT) solutions and the only commercial satellite network dedicated to M2M. ORBCOMM’s unique combination of global satellite, cellular and dual-mode network connectivity, hardware, web reporting applications and software is the M2M industry’s most complete service offering. Our solutions are designed to remotely track, monitor, and control fixed and mobile assets in core vertical markets including transportation & distribution, heavy equipment, industrial fixed assets, oil & gas, maritime, mining and government.

With nearly 20 years of innovation and expertise in M2M, ORBCOMM has more than 1.77 million subscribers with a diverse customer base including premier OEMs such as Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery Co., Ltd., John Deere, Komatsu Ltd., and Volvo Construction Equipment, as well as end-to-end solutions customers such as C&S Wholesale, Canadian National Railways, CR England, Hub Group, KLLM Transport Services, Marten Transport, Swift Transportation, Target, Tropicana, Tyson Foods, Walmart and Werner Enterprises. For more information, visit www.orbcomm.com.

About TOTE Maritime Puerto Rico

Headquartered in Jacksonville, FL, TOTE Maritime Puerto Rico offers integrated transportation services to and from the United States, Puerto Rico and the U.S. Virgin Islands. TOTE Maritime’s Marlin Class vessels, which are the first LNG powered container ships, provide dependable, scheduled service between the United States and Puerto Rico. Company operations are certified to ISO 9001, ISO 14001, and OSHA 18001 standards. For more information, visit www.totemaritime.com.

Forward-Looking Statements

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company’s expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company’s control, that may cause the Company’s actual



results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. In addition, specific consideration should be given to various factors described in Part I, Item 1A. “Risk Factors” and Part II, Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and elsewhere in our Annual Report on Form 10-K, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.

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