

## ORBCOMM'S PARTNER, LUXSPACE, AWARDED MULTI-YEAR AIS CONTRACT WITH THE EUROPEAN MARITIME SAFETY AGENCY (EMSA)

Provides timely and reliable satellite AIS data

Fort Lee, NJ, June 18, 2012 - ORBCOMM Inc. (Nasdaq: ORBC), a global satellite data communications company focused on two-way Machine-to-Machine (M2M) communications, announces the award of a multi-year framework contract with the European Maritime Safety Agency (EMSA) through ORBCOMM's partner, LuxSpace Sarl (LuxSpace), an affiliate of OHB System AG. ORBCOMM and LuxSpace will provide satellite Automatic Identification System (AIS) data used for ship tracking and other maritime navigational and safety efforts to EMSA for designated regions and specific maritime projects. The framework contract is funded for up to 500,000 Euros (US \$625,000) for the first year with options for an additional two years with funding levels yet to be determined.

The contract award was the result of a competitive bid among providers of space-based AIS data service. EMSA determined that the AIS service provided by ORBCOMM and LuxSpace was superior, citing the service offering 'was the most advantageous in regards of quality price ratio.' Headquartered in Lisbon, Portugal, EMSA is one of the largest consolidators of AIS data and is responsible for maritime safety, pollution and security on board ships for the European Union and its Member States.

"We are pleased to announce the new EMSA contract, which solidifies our market leadership in providing space-based AIS services," said Marc Eisenberg, ORBCOMM's Chief Executive Officer. "This contract award affirms that ORBCOMM's AIS offering provides the best combination of quality and price available in the market today."

In addition to EMSA's prestigious contract award, ORBCOMM and its AIS partners have signed several additional contracts for satellite AIS data services around the world, further expanding its market share and adding key customers within the maritime industry. ORBCOMM is also actively participating in numerous AIS demonstrations and tests, including an extensive Naval exercise conducted by 22 Pacific Rim nations in the Pacific Ocean starting at the end of June.

To further improve ORBCOMM's global AIS service, eighteen additional AIS-enabled satellites that make up ORBCOMM's next generation constellation are scheduled to begin launching later this year. These additional satellites will enhance ORBCOMM's unmatched coverage, highest refresh rates and superior performance.



## About ORBCOMM Inc.

ORBCOMM is a leading global satellite data communications company, focused on Machine-to-Machine (M2M) communications. Its customers include Caterpillar Inc., Doosan Infracore America, Hitachi Construction Machinery, Hyundai Heavy Industries, Asset Intelligence (a division of I.D. Systems, Inc.), Komatsu Ltd., Manitowoc Crane Companies, Inc., and Volvo Construction Equipment among other industry leaders. By means of a global network of low-earth orbit (LEO) satellites and accompanying ground infrastructure, ORBCOMM's low-cost and reliable two-way data communication services track, monitor and control mobile and fixed assets in our core markets: commercial transportation; heavy equipment; industrial fixed assets; marine; and homeland security. ORBCOMM based products are installed on trucks, containers, marine vessels, locomotives, backhoes, pipelines, oil wells, utility meters, storage tanks and other assets. Through its recently acquired StarTrak Information Technologies, LLC and StarTrak Logistics Management Solutions, LLC (formerly PAR Logistics Management Solutions) businesses, ORBCOMM is an innovator and leading provider of tracking, monitoring and control services for the refrigerated transport market. Under its ReeferTrak<sup>®</sup>, GenTrak <sup>TM</sup>, and CargoWatch<sup>TM</sup> brands, the company provides customers with the ability to proactively monitor, manage and remotely control their refrigerated transport assets. Additionally, ORBCOMM provides Automated Identification System (AIS) data services for vessel tracking and to improve maritime safety to government and commercial customers worldwide. ORBCOMM is headquartered in Fort Lee, New Jersey and has its network control center in Dulles, Virginia. For more information, visit www.orbcomm.com.

## **Forward-Looking Statements**

Certain statements discussed in this press release constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally relate to our plans, objectives and expectations for future events and include statements about our expectations, beliefs, plans, objectives, intentions, assumptions and other statements that are not historical facts. Such forward-looking statements, including those concerning the Company's expectations, are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results, projected, expected or implied by the forward-looking statements, some of which are beyond the Company's control, that may cause the Company's actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These risks and uncertainties include but are not limited to: market acceptance and success of our Automatic Identification System ("AIS") business; satellite launch and construction delays and cost overruns of our next-generation satellites and launch vehicles; the failure of our systems or reductions in levels of service due to technological malfunctions or deficiencies or other events; our inability to renew or expand our satellite constellation; political, legal regulatory, government administrative and economic conditions and developments in the United States and other countries and territories in which we operate; and changes in our business strategy. In addition, specific consideration should be given to various factors described in Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations", and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2011, and other documents, on file with the Securities and Exchange Commission. The Company undertakes no obligation to publicly revise any forward-looking statements or cautionary factors, except as required by law.



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